



Q4 2021

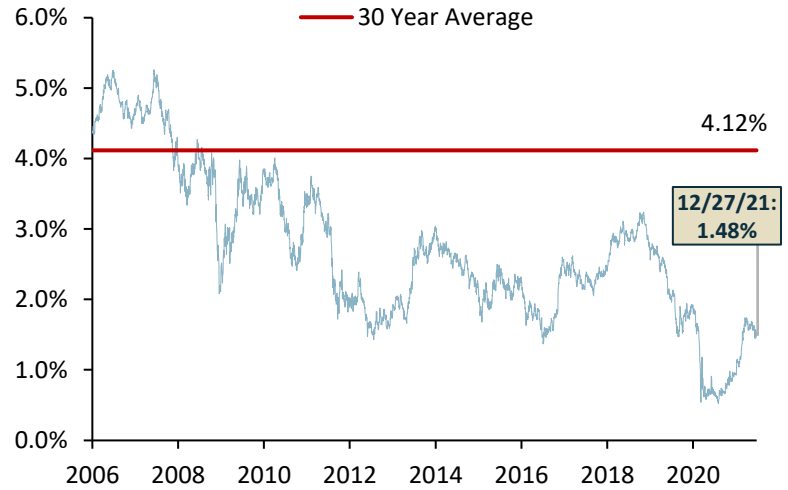
Senior Traditional Private Placement Market Update

Q4 activity remained strong despite looming economic uncertainty in the coming period

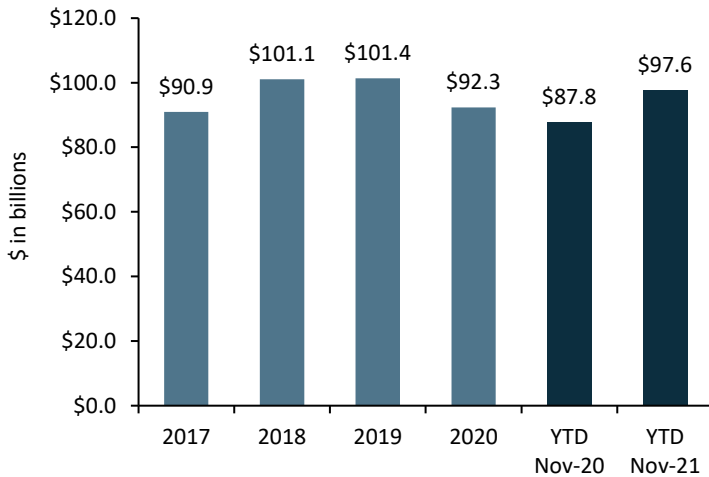
Commentary

- Borrowers continue to take advantage of historically low rates and lenders' aggressive capital deployment.
- Concerns are beginning to show as the Omicron variant, inflation, and anticipated monetary policy tightening all threaten short-term economic output. As a result, borrowers are pushing to close deals and lock-in favorable rates.
- Rates remain near all-time lows, presenting a favorable opportunity for companies to take advantage of low borrowing costs to extend maturities or repay debt.

10-Year Treasury Rates



Volume Trends



Credit Spreads

A/L	NAIC-1		NAIC-2		NAIC-3	
	Nov-2021	Nov-2020	Nov-2021	Nov-2020	Nov-2021	Nov-2020
3	65-100	130-200	150-225	175-250	300-325	400-500
5	65-100	130-200	125-200	150-250	300-325	375-500
7	75-125	120-190	110-200	175-275	325-400	425-525
10	85-150	110-175	115-225	140-250	325-400	425-550
12-14	100-175	125-180	140-175	150-275	350-400	450-575
15	100-160	150-200	135-180	175-275	350-425	475-575

About Chartwell

- Chartwell is a national leader in advising middle-market companies in all aspects of finance.
- Our corporate finance team excels at analyzing a company's optimal capital structure and recommending strategies to maximize shareholder value by determining the appropriate mix of debt and equity.
- Hiring an independent financial advisor lends credibility to a capital raise process and creates competition among lenders/investors as well as achieves the lowest possible cost and favorable terms.
- Please contact any of the Chartwell professionals below to learn more about analyzing your optimal capital structure and how we can help your company most effectively execute against your financing needs.

Greg Fresh
 Managing Director,
 Head of Corporate Finance
 T: 612-230-3125
 E: greg.fresh@chartwellfa.com

Will Bloom
 Managing Director,
 Head of Capital Markets
 T: 312-638-5651
 E: will.bloom@chartwellfa.com

Dan Kaczmarek
 Director,
 Corporate Finance
 T: 312-638-5652
 E: dan.kaczmarek@chartwellfa.com

Ryan Rassin
 Director,
 Corporate Finance
 T: 312-638-5662
 E: ryan.rassin@chartwellfa.com