

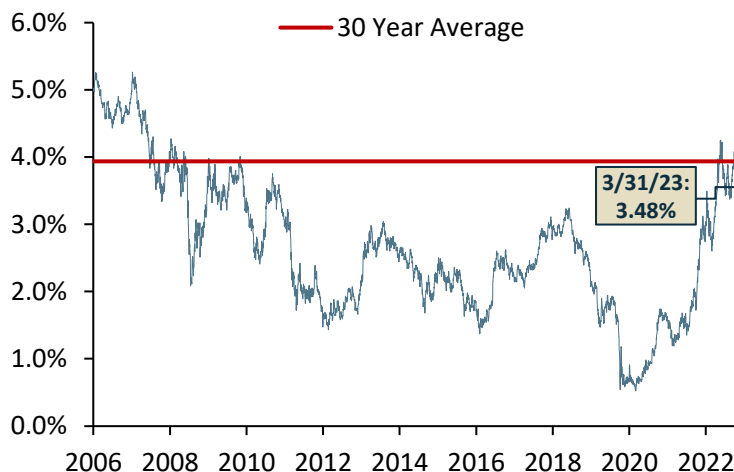
Senior Traditional Private Placement Market Update

Volatility spreads through the credit and capital markets to start 2023

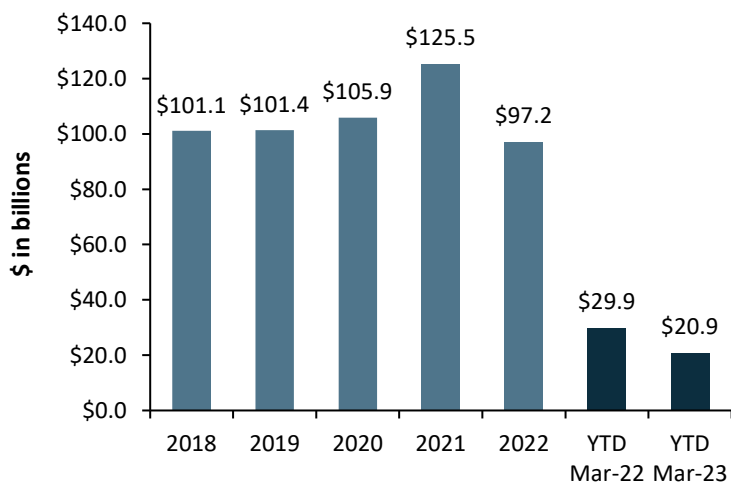
Commentary

- The first quarter of 2023 saw a 30% quarter-over-quarter decrease in senior traditional private placement volume, driven largely by macroeconomic trends
- Volume and lender credit risk appetite remains suppressed relative to 2018-2021 levels as market participants assess the full impact of ongoing economic turbulence and evolving Fed policy
- **Notwithstanding the market volatility, there is still opportunity for steady performers in certain industries seeking capital to lock in attractive rates**

10-Year Treasury Rates



Volume Trends



Credit Spreads

A/L	NAIC-1		NAIC-2		NAIC-3	
	Mar-23	Mar-22	Mar-23	Mar-22	Mar-23	Mar-22
3	110-250	100-150	175-250	200-245	300-425	375-475
5	110-275	100-150	175-275	175-275	325-450	375-475
7	115-275	130-175	200-300	150-200	325-425	375-475
10	150-200	140-175	175-250	150-200	325-500	400-475
12-14	135-180	160-200	180-275	160-185	325-475	400-475
15	150-185	170-190	175-350	150-180	375-500	425-500

About Chartwell

- Chartwell is a national leader in advising middle-market companies in all aspects of finance
- Our corporate finance team excels at analyzing a company's optimal capital structure and recommending strategies to maximize shareholder value by determining the appropriate mix of debt and equity
- Hiring an independent financial advisor lends credibility to a capital raise process, creates competition among lenders/investors, and achieves the lowest possible cost and favorable terms
- Contact our team to learn more about how Chartwell can help your company most effectively execute against your financing needs

Will Bloom

Managing Director, Head of Capital Markets
312-638-5651
will.bloom@chartwellfa.com

Dan Kaczmarek

Managing Director, Equity Capital Markets
312-638-5652
dan.kaczmarek@chartwellfa.com

Ryan Rassin

Managing Director, Debt Capital Markets
312-638-5662
ryan.rassin@chartwellfa.com